

Housekeeping

- If you have any questions during the presentation, please enter them into the CHAT BOX.
- We will have a formal Q&A after the presenters concludes.
- Please keep your computers and phones on mute when not speaking.
- Press *6 to mute/unmute your line if necessary.
- Please fill out the survey sent at the end of this presentation.

Participant Poll

Please answer the poll in the CHAT BOX ©

1. Is this the first webinar hosted by the NASA Office of Small Business Programs that you have attended?

2. How did you learn about this webinar?

A = OSBP Website

B = Communications a NASA Center

C = NASA Vendor Database email

D = Social Media

E = Eventbrite email

F = Other

^{*} If you select "f", write the location in the CHAT BOX

About the NASA Office of Small Business Programs

The NASA Office of Small Business Programs (OSBP) is located at Headquarters in Washington, D.C. and is under the leadership of Associate Administrator Glenn A. Delgado.

Our vision is to promote and integrate all small businesses into the competitive base of contractors that pioneer the future of space exploration, scientific discovery, and aeronautics research.

The NASA OSBP webinar series offers in-depth training relevant to small businesses; and provide the opportunity to ask questions directly to key points of contacts at the Agency.

Meet Our Guest Speakers!



Logical Innovations, Inc.

Logical Innovations, Inc. is a small business, minority-owned small business and woman owned small business – serving as a value-added provider of business, technical and creative services for the federal government and private industry. Fully operational in 2006 and headquartered in Houston, Texas, Logical Innovations has evolved and expanded our Logical Innovations family in locations throughout the United States.

- ✓ With a career that began as a NASA contractor in 1984, President/CEO Denise Navarro had the opportunity to grow professionally within this great agency and establish Logical Innovations.
- ✓ Current NASA Centers/locations:
 - ✓ Ames Research Center (ARC)
 - ✓ Armstrong Flight Research Center (AFRC)
 - ✓ Goddard Space Flight Center (GSFC)
 - √ Headquarters (HQ)
 - ✓ Johnson Space Center (JSC)
 - ✓ Kennedy Space Center (KSC)
 - ✓ Marshall Space Flight Center (MSFC)
 - ✓ Stennis Space Center (SSC)
- Logical Innovations partners with other like-minded companies and the communities we serve, fostering relationships and future generations, with a 'pay it forward' mindset.
- ✓ Building a company takes hard work and determination it may not happen overnight but with the right planning, persistence, partnerships, values, ethics and passion, it can!

Logical Innovations focuses on and values its customer bases – clients and employees





Awards and Recognition – Corporate and Founder

- √ FY2019 NASA Agency Level Small Business Prime Contractor of the Year
- ✓ FY2019, FY2017, FY2016 NASA Armstrong Flight Research Center Small Business Prime Contractor of the Year
- ✓ 2020, 2019 One of Best and Brightest Companies to Work For National Award
- ✓ 2012 through 2020 One of Houston's Best and Brightest Companies to Work For
- ✓ 2020 Houston's Best of the Best Small Business
- √ 2020, 2019 One of San Francisco Region's Best and Brightest Companies to Work For
- ✓ 2019 U.S. Small Business Administration (SBA) Houston District Office and Region 6 (Texas, Louisiana, New Mexico, Oklahoma, Arkansas) 8(a) Graduate of the Year
- ✓ 2019 University of Houston Clear Lake Philanthropy Award
- √ 2019 University of Houston Clear Lake Commencement Speaker
- √ 2019 College of the Mainland Donor Recognition
- √ 2019 Hispanic Lifestyle Latina of Influence Award
- ✓ 2017 University of Houston Clear Lake Community Partnership Award
- ✓ 2017 University of Houston Clear Lake Distinguished Alumna Award
- ✓ 2017 Houston Technology Center Entrepreneurial Lifetime Achievement Award
- ✓ 2016 SBA Houston District Office Small Business Person of the Year
- √ 2016 College of the Mainland Distinguished Alumna Award
- √ FY2015 NASA Johnson Space Center Small Business Prime Contractor of the Year
- ✓ 2018 Small Business Success Story / KSC (Apache-Logical JV)
- ✓ 2017 Small Business Success Story NASA Congressional Publication
- ✓ 2017 and 2015 Small Business Success Story Spotlight / ARC (Logical-R JV)
- ✓ 2016 Small Business Success Story Spotlight / AFRC
- ✓ 2014 Woman Owned Small Business Spotlight / GRC





www.logical-i2.com info@logical-i2.com 281.990.8560

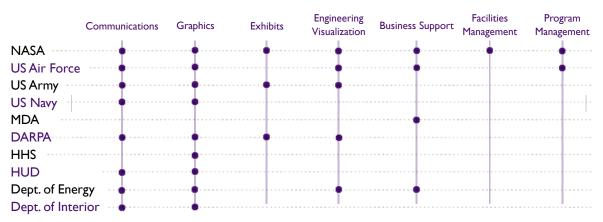




Media Fusion, LLC

- Small Business, Under \$16M and Under 500 Employees
- Founded in 1995, Acquired by Poarch Creek Indians in 2018
 - Federally Recognized Tribal Entity
- Federal Experience <\$100M in Prime and <\$40M Subcontracts

Government Customers







Doing Business With Us

NAICS Codes

512110* Motion Picture and Video Production

512191* Teleproduction and Other Postproduction Services

519120*— Libraries and Archives

541330*— Engineering Services

541430 Graphics Design Services

541511* — Custom Computer Programming Services

541611* — Administrative, Management and General Management

Consulting Services

541613* Marketing Consulting Services

541712*— Research and Development in the Physical,

Engineering and Life Sciences

541810*— Advertising Agencies

541820* Public Relations Agency

541921 Photography Studios, Portrait

541922 — Commercial Photography

561110 — Office Administrative Services

561210* Facilities Support Services

561510* Travel Agencies

561999* All Other Travel Arrangement and Reservation Services

Awards and Accolades

NASA Agency Small Business Subcontractor of the Year (2019) NASA AFRC Small Business Subcontractor of the Year (2019)

NASA AFRC Small Business Prime Contractor of the Year (2014)

NASA HQ Small Business Prime Contractor of the Year (2010)

Inc. Magazine Fastest Growing Companies (2012, 2013, 2014)

NASA IT Innovator of the Year Award (2010)

NASA ITCD Customer Service Award (2010)

Huntsville Chamber of Commerce Small Business of the Year (2006 & 2016)

NASA MSFC Small Business Excellence Award (2009)

Contract Vehicles

- GSA Advertising PSS
 Contract # GS-07F-0382X
- SeaPort-E

Contract # N00178-15-D-8321 Zones 1-6

- AMCOM EXPRESS (Sub)
- Navy CHINFO BPA
- OASIS SB Pool 1

Contact Information

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^{*} Small Business



SAIC AT A GLANCE













55% OLD A SECURITY CLEARANCE

SAIC° is a premier Fortune 500° technology integrator driving our nation's digital transformation. Our robust portfolio of offerings across the defense, space, civilian, and intelligence markets includes secure high-end solutions in engineering, IT modernization, and mission solutions. Using our expertise and understanding of existing and emerging technologies, we integrate the best components from our own portfolio and our partner ecosystem to deliver innovative, effective, and efficient solutions that are critical to achieving our customers' missions.

CIVILIAN MARKETS GROUP KEY CUSTOMERS



- · Department of State
- Department of Homeland Security
- Environmental Protection Agency
- · Federal Aviation Administration
- NASA

DEFENSE SYSTEMS GROUP KEY CUSTOMERS



- · U.S. Army
- U.S. Navy
- · U.S. Marine Corps
- · Defense Logistics Agency

NATIONAL SECURITY GROUP KEY CUSTOMERS



- · Intelligence Community
- · DOD Combatant Commands
- · U.S. Air Force
- U.S. Space Force

SOLUTIONS & TECHNOLOGY GROUP

PURPOSE

Advance the power of technology and innovation to serve and protect our world.

VISION

Serve as the premier technology integrator in our market by making a profound difference supporting our customers' missions, engaging the best talent in industry, and providing strong shareholder returns.

CORE VALUES

Integrity Mission Understanding Empowerment Creativity



^{*} Pro forma trailing 12-month revenue as of SAIC's FY20 Q4 and Unisys Federal's FY19 Q4

CAPABILITIES

SAIC is home to integrators, collaborators, and problem solvers.

Our capabilities and services create the best future possible for our customers — whether at land, sea, air, or space — while ensuring innovative, effective, and efficient solutions.

INFORMATION TECHNOLOGY

Enterprise IT

- Cloud integration
- · Digital platform services
- Infrastructure engineering and modernization
- IT operations and business integration
- · Personal compute services
- · Transformation services
- · User experience and support

Software

- Application modernization and migration
- Artificial intelligence/machine learning enabled software development
- · Cloud-native software development
- Mission and enterprise software development

Cyber

- · Cyber training
- Cyberspace operations
- · Governance, risk, and compliance
- Infrastructure security
- Security operation and incident management

ENGINEERING AND MISSION SUPPORT

Advanced Analytics and Simulation

- Analysis services
- · Data frameworks and environments
- Data management processes and toolkits
- Mission applications and tools
- · Modeling and simulation

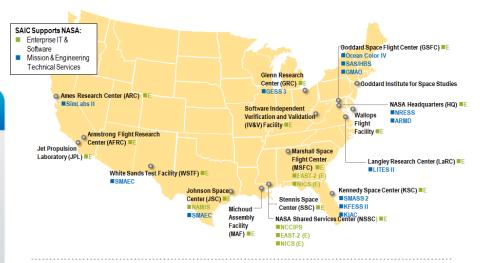
Engineering, Integration, and Logistics

- · Design and integration
- Digital engineering services
- · Integration product support
- Logistics and supply chain services
- · Systems engineering

Training and Mission Solutions

- · Acquisition management support
- Training asset development
- Training delivery
- Training infrastructure and support
- Program management, business, and office support
- Strategic comms and multimedia production

SAIC supports over 60,000 NASA & Contractor Employees Every Day



#1
WOMEN ON PUBLIC COMPANY
BOARDS IN GREATER D.C
WASHINGTON BUSINESS JOURNAL

#42
DEFENSE NEWS TOP 100
DEFENSE NEWS

#5 TOP COMPANIES FOR FLEXIBLE JOBS FLEXIOBS.COM

AMERICA'S BEST EMPLOYERS FOR DIVERSITY 2019 FORBES®

HEADQUARTERS

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SAIC







Strong supplier and subcontractor partnerships are critical to SAIC and the success of our customers.

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GETTING STARTED

To find out more about SAIC and our Small Business Program, visit our web site at www.salc.com/sbp or email us at smallbusiness@salc.com.

We also encourage small businesses to register in our Supplier Profile Portal to be considered for future opportunities. Registering your company profile does not qualify you as a vendor or guarantee you work with SAIC. To register, go to www.salc.com/suppliers.



KBR | Government Solutions



18,000

EMPLOYEES

200+
GLOBAL LOCATIONS

Business Description

KBR Government Solutions ensures mission success for customers globally with capabilities supporting defense, space, aviation, and other government programs and missions. KBR Government Solutions creates value and drives innovation by combining engineering, technical and scientific expertise with its full life cycle capabilities, mission knowledge and future-focused technologies from research and development, test and evaluation, and systems engineering to program management, operations, maintenance and field logistics. Known for excelling in complex and extreme environments, KBR Government Solutions is trusted to help our clients meet their most pressing challenges today and into the future.

CORE CAPABILITIES

OPERATIONAL SUPPORT

- Human Spaceflight and Satellite Ops
- Integrated Supply Chain and Logistics
- Technical Training Services
- Military Aviation Support
- Equipment Maintenance

INFORMATION OPERATIONS

- Data Analytics
- Offensive and Defensive Cyber
- Mission Planning Systems
- Al and Machine Learning

PROGRAM MANAGEMENT

- Portfolio Management
- Advisory Services
- Analysis of Alternatives

ENGINEERING SERVICES

- Systems and Platform Integration
- Test and Evaluation
- Sustainment Engineering
- Aerospace Acquisition Support

SCIENTIFIC RESEARCH

- Health and Human Performance
- Life Science Research
- Earth Sciences
- Robotic Space Systems











CERTIFICATIONS

- -Small Disadvantaged Business (SDB)
- -Woman-Owned Small Business (WOSB)
- -Economically Disadvantaged Woman-Owned Small Business (EDWOSB)

CUSTOMERS

NASA

- -Johnson Space Center (JSC)
- -JSC White Sands Testing Facility (WSTF)
- -Kennedy Space Center (KSC)
- -Glenn Research Center (GRC)

U.S. Dept. of Defense Special Operations Command (SOCOM)

- -Dam Neck Naval Air Station, VA
- -Fort Carson, CO
- -Fort Campbell, KY
- -JEB Little Creek Fort, VA

• U.S. Department of Energy

-Oak Ridge, TN

JES Tech delivers clinical, science, and engineering support services with customized partnered solutions to the federal government



CAPABILITIES

Occupational Medicine Clinic Management

- Evaluation & treatment of work-related injuries, physical exams
- Astronaut Selection exams and screenings
- Reception, medical records, medical supplies procurement
- Nurse Case Management

Science & Laboratory Support

Research:

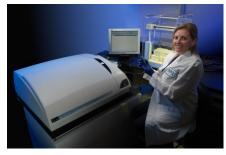
- Requirements definition planning and study coordination
- Research participant recruiting and screening

Operations:

- Lab setup, coordination, and usage oversight
- Experiment protocol development
- Sample collection, testing, analysis, and reporting

Engineering Support

- Quality Assurance inspection and records administration
- Biomedical and Payload Engineering
- Administrative and Logistics support











Upcoming Webinars

Date	Торіс	Guest
June 19, 2020	Opportunities for CA Small Businesses to Support NASA Artemis Programs	Congressman Kevin McCarthy (CA-23) Congressman Mike Garcia (CA-25) NASA Administrator Jim Bridenstine Associate Administrator Glenn A. Delgado
September 9, 2020	U.S. Women's Chamber of Commerce – NASA Spotlight	Glenn A. Delgado Associate Administrator, OSBP
September 16, 2020	How to Do Business with NASA Goddard Space Flight Center	Jennifer D. Perez Small Business Specialist
Oct. 21, 2020	Updates from the FAR: Small Business Edition	Dorice Kenely NASA Office of Procurement

To learn more about the Small Business Program at NASA:

- http://www.osbp.nasa.gov
- **202-358-2088**
- smallbusiness@nasa.gov
- MASASmallBusiness
- OSBP Mobile, available on iOS and Android devices